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LAWYERS' COMMITTEE FOR CIVIL RIGHTS UNDER LAW

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SUPERIOR COURT OF THE STATE OF CALIFORNIA

IN AND FOR THE COUNTY OF RIVERSIDE

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LOIS WILLIAMS, an individual; DAN HILES, an individual; MARIA A.

CISNEROS, an individual; BONNIE

GUERRERO, an individual; JAMES RICHARD, an individual; and SHAWNA

FITCH, an individual, on behalf of themselves and all others similarly situated,

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Plaintiffs,

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PREMIERE LOAN SERVICES, INC., a California Corporation; RAED FARRAJ

a.k.a. ROD FARRAJ, an individual;

NATHANIEL GENIS, an individual; DNKZ MARKETING & MEDIA, INC., a California

Corporation doing business as NATIONAL 22 BAÎLOUT APPLICATION ASSISTANCE;

SAMER J. FARRAJ, an individual; ERNEST AUGER, an individual; GEORGE FARRAJ,

an individual: EMERGE FINANCIAL 24 ADVISORS, LLC, a California Limited

Liability Company; THOMAS DUCK, an individual; LARRY FOSTER, an individual;

and DOES 1 THROUGH 100, inclusive, 26

Defendants.

CASE NO.

1215573

CLASS ACTION COMPLAINT FOR:

1) Breach Of Contract;

2) Unfair Competition (Cal. Bus. & Prof. Code § 17200 et seq.);

3) Statutory Remedies Based on Failure To Translate A Contract (Cal. Civ. Code § 1632);

4) Unfair Or Deceptive Practices Against Senior Citizens (Cal. Civ. Code § 3345);

5) Elder Financial Abuse;

6) Fraud: and

7) Injunctive Relief

DEMAND FOR JURY TRIAL

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COMPLAINT

persons similarly situated, a I. INTRODUCTION

Plaintiffs Lois Williams, Dan Hiles, Maria A. Cisneros, Bonnie Guerrero, James Richard, and Shawna Fitch (collectively, "Plaintiffs"), on behalf of themselves and a class of all other persons similarly situated, allege as follows:

1. As the foreclosure crisis sweeps across this nation, an underlying issue threatens to push homeowners, who are desperate to modify their loans, further into debt and despair — loan modification scams. Too often, individuals or companies purporting to offer assistance, instead offer phantom services for sizable upfront fees. These operations defraud and victimize vulnerable homeowners by operating corrupt for-profit loan modification businesses that target low-and middle income homeowners who are in danger of foreclosure.

- 2. This is an action brought by plaintiffs on behalf of a class of homeowners lured by Premiere Loan Services, Inc. ("Premiere") and its statewide network of cohorts to pay thousands of dollars in up-front fees for mortgage loan modification and related legal services that Premiere never provided.
- 3. Raed Farraj, a.k.a Rod Farraj, (hereinafter referred to as "Raed Farraj") the principal of Premiere, and Nathaniel Genis, a broker-manager at Premiere, sat atop a loan modification scam network that funneled homeowners who were fearful of losing their homes to foreclosure to his company and other participating companies.
- 4. Participating with Defendants Raed Farraj and Premiere was DNKZ Marketing & Media, Inc., dba National Bailout Application Assistance ("NBAA"), a sham front for Defendant Samer J. Farraj, and whose employees include Defendants Ernest Auger and George Farraj. Emerge Financial Advisors, LLC ("Emerge"), its principal, Defendant Thomas Duck, and an employee, Defendant Larry Foster, also engaged in the scheme. Premiere, NBAA, and Emerge shall hereinafter collectively be referred to as the "Entity Defendants." Raed Farraj, Nathaniel Genis, Samer J. Farraj, Ernest Auger, Thomas Duck, and Larry Foster shall hereinafter collectively be referred to as the "Individual Defendants."

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(collectively, "Defendants") market their loan modification services to struggling homeowners, often guaranteeing that the homeowners will be approved for a modification under the federal government's Home Affordable Modification Program (HAMP). The Entity Defendants promised to work directly with homeowners' lenders, to expedite the approval process, and, in some instances, to provide legal assistance. 6. These consumers typically paid an upfront fee, either as a lump sum or in

The Entity Defendants and their controlling principals, the Individual Defendants,

- installments, after being guaranteed a successful loan modification.
- The Entity Defendants guaranteed to refund the homeowners' payments should 7. the entity fail to acquire loan modifications for the homeowners, but like Premiere, NBAA and Emerge failed to deliver on their promises.
- This scam was heavily marketed. Many homeowners received mailings from the 8. Entity Defendants and called to inquire about their services; others received unsolicited phone calls. The Entity Defendants maintained substantial websites and advertising material, including brochures. Certain Entity Defendants held presentations and conferences for struggling homeowners.
- The promotional activities, taken together with the promise of a guaranteed 9. money-back refund, were intended to induce victims to enter into an agreement and to quickly furnish the scammers with up-front payments.
- Given the inevitable differences in their individual circumstances, not all 10. homeowners were eligible for loan modifications. Nevertheless, all of the Entity Defendants promoted their "services" on a one-size-fits-all basis, with no regard for each homeowner's particular financial circumstances.
- Moreover, once the homeowners provided requested documentation and paid the 11. upfront fees, many were suddenly unable to get in contact with the Entity Defendants or were constantly shuffled between employees, none of whom provided meaningful assistance. Some homeowners made unsuccessful attempts to secure a refund once they realized the Entity

Defendants were not providing any service. Other homeowners obtained a refund of only a portion of the fees paid under the guise that services had been performed when in truth no such services were ever performed.

- 12. Particularly egregious is the fact that Defendants, through their network of agents, promoted and negotiated the contracts with many of the victims in Spanish, and upon information and belief, Chinese, Tagalog, Vietnamese, or Korean, but provided only Englishlanguage written contracts for them to review and keep. Because this sub-class of victims could not read the English-language contracts that Defendants provided to them, they relied solely on the verbal representations made to them, which were that they would obtain a loan modification or receive a refund of the upfront fee paid.
- 13. Ultimately, after extracting thousands of dollars from victims already at the brink of financial ruin, Defendants did not perform the services that were contracted for, nor did they return all of the homeowners' upfront fees.
- 14. Much ink has been spilled in recent years regarding the housing crisis in this country. The crisis has caused many homeowners to become trapped in high-cost home loans for property that has plummeted in value and has therefore become difficult, if not impossible, to sell. These now-unaffordable mortgages, coupled with high unemployment and underemployment resulting from the declining economy, have left many homeowners facing late payments, default or even foreclosure on their home mortgages.
- 15. Sadly, these factors have sown a fertile breeding ground for unprincipled individuals—such as the Defendants in this lawsuit—looking to prey on distressed homeowners desperately seeking to save their homes and obtain some relief from unaffordable home loans.
- 16. Plaintiffs, on behalf of a class of similarly situated persons, seek to stop this wrongful scheme from injuring any other distressed homeowners and to recover relief for past wrongs.

II. JURISDICTION AND VENUE

- 17. The Superior Court for the State of California has jurisdiction over this action due to Defendants' violations of California laws, including breach of California contracts and numerous violations of California statutory provisions including Civil Code, section 1632 and Business & Professions Code, section 17200.
- 18. Venue is proper in Riverside County pursuant to Code of Civil Procedure, sections 395(a) and 395.5, because (1) on information and belief, several Defendants are located or reside in Riverside County; (2) many of the contracts were entered into in Riverside County; (3) many of the contracts were for acts to be performed in Riverside County; (4) Defendants' obligation or liability under many of the contracts arose in Riverside County; (5) Defendants' breach of many of the contracts occurred in Riverside County; and (6) much of the injury to Plaintiffs' personal property occurred in Riverside County.

III. THE PARTIES

- 19. Plaintiff LOIS WILLIAMS is an individual residing in Diamond Bar, California.
- 20. Plaintiff DAN HILES is an individual residing in Apple Valley, California.
- 21. Plaintiff MARIA A. CISNEROS is an individual residing in Victorville, California.
- 22. Plaintiff BONNIE GUERRERO is an individual residing in Pico Rivera, California.
 - 23. Plaintiff JAMES RICHARD is an individual residing in Quail Valley, California.
 - 24. Plaintiff SHAWNA FITCH is an individual residing in Las Vegas, Nevada.
- 25. Defendant PREMIERE LOAN SERVICES, INC. ("Premiere") is a California corporation maintaining a principal place of business at 561 North Central Avenue in Upland, California. Through the use of local agents to solicit and obtain clients for its services, Defendant Premiere conducted business activities within San Bernardino County during the time period relevant for this Complaint.

- 26. Defendant RAED FARRAJ ("Raed Farraj") is an individual who, at all relevant times, was the owner of Defendant Premiere Loan Services, Inc. Through the use of local agents to solicit and obtain clients for his services, Defendant Raed Farraj conducted business activities within San Bernardino and Riverside Counties during the time period relevant for this Complaint. Plaintiffs are informed and believe that Defendant Premiere is the alter ego of Defendant Raed Farraj, given the commingling and diversion of the funds and assets of each, the failure to segregate said funds, Raed Farraj's treatment of Premiere's assets as his own, the failure to maintain minutes, the absence of corporate assets, the undercapitalization, the use of the corporation as a mere shell, the concealment or misrepresentation of the responsible ownership, management and financial interests, the concealment or misrepresentation of personal business activities, the disregard of legal formalities, and the use of the corporation as a subterfuge for illegal transactions.
- 27. Defendant NATHANIEL GENIS ("Nathaniel Genis") is an individual who, at all relevant times, was the Broker of Record for Premiere. Through the use of local agents to solicit and obtain clients for his services, Defendant Nathaniel Genis conducted business activities within San Bernardino and Riverside Counties during the time period relevant for this Complaint.
- 28. Defendant DNKZ MARKETING & MEDIA, INC., a California Corporation doing business as NATIONAL BAILOUT APPLICATION ASSISTANCE, ("NBAA") is a California corporation maintaining a principal place of business at 573 North Central Avenue in Upland, California. Through the use of local agents to solicit and obtain clients for its services, Defendant NBAA conducted business activities within San Bernardino and Riverside Counties during the time period relevant for this Complaint.
- 29. Defendant SAMER J. FARRAJ ("Samer Farraj") is an individual who, at all relevant times, was the principal and agent for service of process of Defendant NBAA. Through the use of local agents to solicit and obtain clients for his services, Defendant Samer Farraj conducted business activities within San Bernardino and Riverside Counties during the time

period relevant for this Complaint. Plaintiffs are informed and believe that Defendant NBAA is the alter ego of Defendant Samer Farraj, given the commingling and diversion of the funds and assets of each, the failure to segregate said funds, Samer Farraj's treatment of NBAA's assets as his own, the failure to maintain minutes, the absence of corporate assets, the undercapitalization, the use of the corporation as a mere shell, the concealment or misrepresentation of the responsible ownership, management and financial interests, the concealment or misrepresentation of personal business activities, the disregard of legal formalities, and the use of the corporation as a subterfuge for illegal transactions.

- 30. Defendant ERNEST AUGER ("Ernest Auger") is an individual who, at all relevant times, was an agent of Defendant NBAA. Through the use of local agents to solicit and obtain clients for his services, Defendant Ernest Auger conducted business activities within San Bernardino and Riverside Counties during the time period relevant for this Complaint.
- 31. Defendant GEORGE FARRAJ ("George Farraj") is an individual who, at all relevant times, was an agent of Defendant NBAA. Through the use of local agents to solicit and obtain clients for his services, Defendant Ernest Auger conducted business activities within San Bernardino and Riverside Counties during the time period relevant for this Complaint.
- 32. Defendant EMERGE FINANCIAL ADVISORS, LLC ("Emerge") is a California limited liability company maintaining a principal place of business at 3700 Hilborn Road, Suite 300, in Fairfield, California. Through the use of local agents to solicit and obtain clients for its services, Defendant Emerge conducted business activities within Solano County during the time period relevant for this Complaint.
- 33. Defendant THOMAS DUCK ("Duck") is an individual who, at all relevant times, was the owner and president of Defendant Emerge. Through the use of local agents to solicit and obtain clients for his services, Defendant Duck conducted business activities within Solano County during the time period relevant for this Complaint. Plaintiffs are informed and believe that Defendant Emerge is the alter ego of Defendant Thomas Duck, given the commingling and diversion of the funds and assets of each, the failure to segregate said funds, Thomas Duck's

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treatment of Emerge's assets as his own, the failure to maintain minutes, the absence of corporate assets, the undercapitalization, the use of the corporation as a mere shell, the concealment or misrepresentation of the responsible ownership, management and financial interests, the concealment or misrepresentation of personal business activities, the disregard of legal formalities, and the use of the corporation as a subterfuge for illegal transactions.

- 34. Defendant LARRY FOSTER ("Foster") is an individual who, at all relevant times, was an employee of Defendant Emerge. Through the use of local agents to solicit and obtain clients for his services, Defendant Foster conducted business activities within Solano County during the time period relevant for this Complaint.
- The true names and capacities of the Defendants identified only as DOES 1 35. through 100 ("Doe Defendants" or "Doe Defendant") are unknown to Plaintiffs at this time. Plaintiffs will amend this Complaint to insert the true names and capacities of the Doe Defendants when such are finally ascertained. Plaintiffs are informed and believe, and thereon allege, that each of the fictitiously named Doe Defendants is liable to Plaintiffs and the Class for the acts, events and occurrences alleged herein as a result of said Doe Defendants' relationship to the named Defendants or participation in said acts, events and occurrences, or approval or ratification thereof. In particular, Does 1-25 are attorneys or law offices that performed legal services for the named Defendants and conspired with, aided and abetted or otherwise assisted or knowingly permitted the named Defendants to carry out their schemes and the unlawful conduct alleged herein. Does 26-50 are real estate agents, brokers, salespeople, and/or staff members who worked for the named Defendants, and conspired with, aided and abetted or otherwise assisted or knowingly permitted the named Defendants to carry out their schemes and the unlawful conduct alleged herein. Does 51-75 are persons or entities to whom the illicit profits and fruits of the named Defendants' schemes and unlawful acts were transferred, or who assisted, aided and/or abetted in the transfers, or in the acquisition, use or disposition of the property resulting from such transfers. Does 76-100 are individuals or entities that conspired with, aided

and abetted or otherwise assisted or knowingly permitted the named Defendants to carry out their schemes and the unlawful conduct alleged herein.

36. Plaintiffs are informed and believe, and thereon allege, that each of the Defendants was at all times the alter ego, agent, employee, servant, or representative of each of the other Defendants, and was acting, at least in part, within the course, scope and authority of said relationship, or participated in some manner in the other Defendants' wrongful acts, conspired with the other Defendants to engage in such acts or aided and abetted the named Defendants to commit such acts, or was otherwise the recipient of the other Defendants' illgotten gains. Each Defendant ratified the conduct of the other named Defendants.

IV. FACTS SUPPORTING CLASS ALLEGATIONS AND CAUSES OF ACTION

A. Premiere Defendants

37. Defendant Premiere and its owners, managers, and operators, including Defendants Raed Farraj and Nathaniel Genis, have injured numerous victims due to their unscrupulous loan modification scam tactics, including Plaintiffs Dan Hiles ("Mr. Hiles") and Lois Williams ("Ms. Williams").

1. Plaintiff Dan Hiles

- 38. Mr. Hiles is over the age of 65. At all relevant times, he was living in his first home in Apple Valley, California. Mr. Hiles had a thirty (30) year fixed mortgage at 6.125% interest.
- 39. Due to a work-related injury in 2005, Mr. Hiles was forced to retire early. As a result, he experienced a significant and sudden decline in his current income and was starting to struggle to make his monthly mortgage payments. However, at all relevant times prior to his interactions with Premiere, Mr. Hiles was current on his mortgage payments.
- 40. In or around June or July of 2009, Mr. Hiles began to consider a loan modification to allow him to start paying down the principal balance on his mortgage. At or around this time, Mr. Hiles noticed a billboard detailing a loan modification opportunity offered by Premiere and decided to find out more information.

- 41. Mr. Hiles subsequently visited the Premiere office located in Upland, California and spoke with a staff member to set up an appointment for a subsequent in-person meeting regarding a loan modification. The staff member instructed Mr. Hiles to bring information regarding his income, monthly expenses and current mortgage details to the meeting.
- 42. A few days later, Mr. Hiles met with Defendant Raed Farraj, who assisted him with his questions and informed him about the loan modification services offered by Premiere. During this meeting, Mr. Hiles provided various financial documents to Defendants, including pay stubs, recent mortgage statements and tax information. Raed Farraj represented to Mr. Hiles that Premiere would perform a loan modification and reduce his monthly mortgage payments from approximately \$1,886.00 to \$951.41. Raed Farraj represented to Mr. Hiles that, after accounting for tax and insurance, his payments would total \$1,135.75 per month.
- 43. During this meeting, Raed Farraj guaranteed Mr. Hiles a loan modification and represented that they had an "80-90% success rate" on obtaining loan modifications.
- 44. Raed Farraj informed Mr. Hiles that he must pay for the loan modification services in three monthly installments, totaling \$2,800.00. Mr. Hiles informed Raed Farraj that due to his income restrictions, he was unable to make these monthly payments unless he refrained from paying for his monthly mortgage payments. Raed Farraj instructed Mr. Hiles to temporarily stop repaying his monthly mortgage payments and instead pay the monthly installment fees to Premiere. Raed Farraj told Mr. Hiles that Premiere would take care of him and had an attorney working on the case who would be in contact with his mortgage provider. Raed Farraj informed Mr. Hiles that Premiere could not start work on his loan modification until receipt of all of the installment payments.
- 45. Mr. Hiles followed Raed Farraj's and Premiere's instructions and stopped making his monthly mortgage payments. Mr. Hiles paid Premiere the three monthly installments for its services, in the amounts of \$934.00, \$933.00, and \$933.00 for the months of July, August and September of 2009.

- 46. On July 21, 2009, Mr. Hiles executed the Advance Fee Agreement for Loan Modification Services ("Advance Fee Agreement"). Pursuant to the Advance Fee Agreement, Premiere represented that it would complete the loan modification process no later than 120 calendar days from the date that Mr. Hiles executed the Advance Fee Agreement. The Advance Fee Agreement represented that Premiere was entitled to the full amount of the advance fee only for the "successful loan modification performance" under the agreement and that the "advance fee paid by the Principal is fully refundable until earned by the Company." The Advance Fee Agreement stated that a refund would be issued within 5 business days if the services were not completed by the Company by the agreed upon completion dates.
- 47. Premiere instructed Mr. Hiles not to contact his bank and to instead refer to Premiere at all times with any questions or concerns.
- 48. Upon various inquiries by Mr. Hiles into the status of Premiere's services, Premiere represented to Mr. Hiles over the phone and in writing that it was in "consistent contact" with his lender. However, after several weeks of not hearing or receiving any response from Premiere, Mr. Hiles contacted his mortgage lender. The representative told him that it had never received any communications regarding a loan modification from Premiere.
- 49. At various times over the next several months, Mr. Hiles called the office of Premiere and left several messages. Mr. Hiles never received a response.
- 50. On information and belief, Premiere did not perform any loan modification or related services for Mr. Hiles.
- 51. Throughout the purported loan modification process, Mr. Hiles fully cooperated with Premiere, and performed all of his obligations under the contracts that he signed.
- 52. Mr. Hiles never received a loan modification through Premiere and never received a refund of the \$2,800.00 that he had paid to Premiere.
- 53. After Premiere instructed Mr. Hiles to forgo payments on his mortgage, he began to fall behind in his repayment plan. Mr. Hiles is currently over a year behind in his mortgage payments and at risk of having his house foreclosed upon.

54. As a result of the lack of services provided by Premiere, Mr. Hiles has suffered financial harm.

2. Plaintiff Lois Williams

- 55. Ms. Williams is another victim of Premiere's loan modification scam. Ms. Williams had a thirty (30) year mortgage at 5.375% interest. Ms. Williams was, at all relevant times, current on her mortgage payments. However, Ms. Williams was experiencing difficulty making her monthly mortgage payments.
- 56. In or around August or September of 2009, Ms. Williams considered a loan modification to allow her to keep current on her mortgage payments and to help her pay down the principal balance on her mortgage. Ms. Williams received an advertisement in the mail detailing a loan modification opportunity offered by Premiere and decided to find out more information.
- 57. Ms. Williams subsequently telephoned the Premiere office located in Upland, California and spoke with a staff member to set up an appointment for a meeting. Ms. Williams was instructed to bring information regarding her income, monthly expenses and current mortgage details.
- 58. A short time later, Ms. Williams met with David Duarte, a representative of Premiere, who assisted her with her questions and informed her about the loan modification process. During this meeting, Ms. Williams provided various financial documents to Mr. Duarte, including pay stubs, recent mortgage statements and tax information. Premiere represented to Ms. Williams that it would perform a loan modification and reduce her monthly mortgage payments from \$2,184.00 to \$1,426.73. After accounting for taxes and insurance, Ms. Williams was told by Premiere that her payments would total \$1,705.73 per month.
- 59. Mr. Duarte informed Ms. Williams that she must pay for the loan modification services up front in four monthly installments totaling \$2,700.00. Premiere told Ms. Williams that it would take care of her and that it was confident it would be able to obtain a loan

modification for her. Mr. Duarte informed Ms. Williams that Premiere could not start work on her loan modification until all installment payments were received.

- 60. In September, 2009, Ms. Williams provided Premiere with a check for \$675.00 as well as three post dated checks of \$675.00 each, made payable in October, November and December, 2009.
- On September 10, 2009, Ms. Williams executed the Advance Fee Agreement for Loan Modification Services. Pursuant to the Advance Fee Agreement, Premiere represented that it would complete the loan modification process no later than 120 calendar days from the date that Ms. Williams executed the Advance Fee Agreement. The Advance Fee Agreement represented that Premiere was entitled to the full amount of the advance fee only for the "successful loan modification performance" under the agreement and that the "advance fee paid by the Principal is fully refundable until earned by the Company." The Advance Fee Agreement stated that a refund would be issued within 5 business days if the services were not completed by the Company by the agreed upon completion dates.
- 62. Premiere instructed Ms. Williams not to contact her bank and to instead refer to Premiere at all times with any questions or concerns.
- 63. At various times, Premiere represented to Ms. Williams over the phone that it was in "consistent contact" with her lender. However, after several weeks of not hearing or receiving any response from Premiere, Ms. Williams contacted Flag Star Bank, her mortgage lender. The representative from Flag Star Bank informed Ms. Williams that it had never received any communications regarding a loan modification from Premiere.
- 64. At various times over the next several months, Ms. Williams called the office of Premiere and left several messages. Ms. Williams also sent a letter to Premiere demanding a refund of the \$2,700 she paid to Premiere. Ms. Williams never received a response. Ms. Williams then personally visited the offices of Premiere and was eventually able to obtain a 15% refund of \$400.00 from Premiere.

- 65. On information and belief, Premiere did not perform any services for Ms. Williams.
- 66. Throughout the purported modification process, Ms. Williams fully cooperated with Premiere, and performed all of her obligations under the contracts that she signed.
- 67. Ms. Williams never received a loan modification through Premiere and never received a refund of the remaining \$2,300.00 that she paid to Premiere.
- 68. As a result of the lack of services provided by Premiere, Ms. Williams has suffered financial harm.

B. NBAA Defendants

69. Defendant NBAA and its owners, managers, and operators, including Samer Farraj, Ernest Auger, and George Farraj, have injured numerous victims due to their unscrupulous loan modification scam tactics, including Plaintiffs Maria A. Cisneros ("Ms. Cisneros"), Bonnie Guerrero ("Ms. Guerrero"), and James Richard ("Mr. Richard").

1. Plaintiff Maria A. Cisneros

- 70. In January 2010, Plaintiff Cisneros, an eighty-year-old woman who speaks only Spanish, received a telephone call from a representative of NBAA. During this telephone call, the NBAA representative, speaking only in Spanish, spoke with Ms. Cisneros regarding services offered by NBAA, including loan modification services.
- 71. Ms. Cisneros, accompanied by her sons, Julio and Daguberto Cisneros, then met with NBAA representative Jessie at NBAA's offices in Victorville, California. The conversation took place entirely in Spanish. Jessie told Ms. Cisneros that she would have to pay \$1,500 in advance for NBAA's services and that the entire amount would be refunded if Ms. Cisneros did not ultimately obtain a loan modification.
- 72. On or around February 27, 2010, Ms. Cisneros paid \$750.00 to NBAA via check. On or around March 27, 2010, she paid the remaining \$750.00 to NBAA via check.
- 73. On or around February 27, 2010, Ms. Cisneros, who speaks no English, signed a contract for loan modification services with NBAA that was entirely in English.

- 74. After several months, Ms. Cisneros checked in with NBAA to find out about the status of her application for a loan modification. She was informed that NBAA was in the midst of processing her loan modification paperwork.
- 75. When Ms. Cisneros heard no response for another several months, her son, Julio, visited NBAA's Victorville location, only to find that NBAA had moved to Upland. Julio then visited the Upland location and spoke with a NBAA representative named Michael, who informed Julio that, while Jessie no longer worked for the company, Ms. Cisnero's paperwork was still being processed. On August 28, 2010, Julio traveled to the Upland location once again and found that that location was closed.
- 76. Since then, NBAA has not contacted Ms. Cisneros regarding her application. Ms. Cisneros has not received a loan modification through NBAA, nor has Ms. Cisneros received a refund of the \$1,500 in advance fees she paid to NBAA.
- 77. At the time these events took place, Samer Farraj was the president of NBAA and, upon information and belief, authorized the conduct engaged in by NBAA's representatives.
- 78. As a result of the lack of services provided by and the payments she made to NBAA, Ms. Cisneros has suffered financial harm.

2. Plaintiff Bonnie Guerrero

- 79. In or around May 2010, seventy-six-year-old Plaintiff Bonnie Guerrero received a telephone call from Defendant Ernest Auger, who offered her loan modification services, promising to lower Ms. Guerrero's monthly mortgage payments for an upfront fee of \$1,500.

 Ms. Guerrero agreed to an in-person meeting with Defendant Auger.
- 80. In or around June 2010, Defendant Auger visited Ms. Guerrero at her home. Among the services he offered were loan modification assistance or refinancing, legal representation, and foreclosure relief and consulting. He stated that should Ms. Guerrero retain NBAA's services, her mortgage payments would be reduced by approximately \$3,000 or \$4,000 and that the entire process would take approximately two to three months.

- 81. In exchange for these services, Ms. Guerrero provided NBAA with two checks made payable to the company, one dated June 1, 2010, in the amount of \$750.00, and the other dated July 1, 2010, in the amount of \$750.00.
- 82. On July 1, 2010, Ms. Guerrero called NBAA to check on the status of her loan modification. An NBAA representative informed her that Defendant Auger had quit and that another employee would contact her regarding her loan modification.
- 83. Since then, NBAA has not contacted Ms. Guerrero regarding her loan modification, nor has she received any information that any such application was ever made on her behalf by NBAA.
- 84. At the time these events took place, Samer Farraj was the president of NBAA and, upon information and belief, authorized the conduct engaged in by Defendant Auger.
- 85. As a result of the lack of services provided by and the payments she made to NBAA, Ms. Guerrero has suffered financial harm.

3. Plaintiff James Richard

- 86. In or around May 2010, Plaintiff James Richard received correspondence in the mail from NBAA regarding the loan modification services the company offered. The letter guaranteed that NBAA would reduce his mortgage payments and estimated that once his loan modification application papers were processed, it would take between 72 hours and one week to be approved.
- 87. Mr. Richard called NBAA and spoke with a representative, who made an appointment for Mr. Richard to come into the office the next day. The representative also informed Mr. Richard that NBAA would be able to obtain a 2% interest loan in forbearance and instructed Mr. Richard to bring certain paperwork to the NBAA office in order to complete his application, including among other documents his social security card, bank statements, pay stubs, and tax returns.
- 88. Mr. Richard visited the NBAA office in Upland, California, and met with George Farraj. Defendant George Farraj stated that NBAA offered loan modification assistance and

consulting services and legal representation. Mr. Richard spent approximately two hours with Defendant Farraj discussing the paperwork and completing his loan modification application with him.

- 89. Mr. Richard then signed an agreement to retain NBAA to provide him with loan modification services. Defendant Farraj estimated that it would take 60-90 days for Mr. Richard's application papers to be processed.
- 90. Only after these transactions were completed did Defendant Farraj inform Mr. Richard that in order for NBAA to process his application and paperwork, Mr. Richard would have to pay NBAA a fee of \$1,600.00.
- 91. On or around June 10, 2010, Mr. Richard gave Defendant Farraj a money order made payable to NBAA, in the amount of \$1,600.00. Defendant Farraj informed Mr. Richard that included in this price was the use of legal services in the event his loan modification application was not approved.
- 92. Soon afterwards, NBAA informed Mr. Richard that NBAA had sent a complete set of the necessary paperwork to his mortgage lender, Bank of America.
- 93. Mr. Richard then contacted Bank of America to check on the status of his loan modification application.
- 94. In a letter dated July 8, 2010, Bank of America responded by informing him that many of the required documents were missing from his loan modification application, including:
 - a. Copy of his most recently filed federal tax return with all schedules;
 - b. Copy of his two most recent pay stubs not more than 90 days old indicating year-to-date earnings (clean and readable);
 - c. If self-employed, a copy of his most recently filed federal tax return with all schedules, and a copy of his most recent quarterly or year-to-date profit/loss statement;
 - d. Copy of his two most recent bank statements for two consecutive months;

- e. Copy of his benefits statement or provider letter that states the amount, frequency and duration of his benefit, and evidence of receipt of payment, such as bank statements showing deposit amounts;
- f. If applicable, copy of a divorce decree, separation agreement or other written agreement or court decree that states the amount of the alimony or child support and period of time over which it will be received and evidence of receipt of payment, such as bank statements showing deposit amounts;
- g. Copy of Schedule-E Supplemental Income and Loss for the most recent tax year for rental income or, if there is no Schedule E available, copies of his current lease agreements and bank statement or cancelled rent checks;
- h. IRS W2 form;
- i. Utility bill (gas, electric, water); and
- j. Verification of Employment.
- 95. Bank of America further informed him that all of his information and paperwork would have to be received by Bank of America no later than August 7, 2010.
- 96. Because NBAA had promised to submit all required paperwork to Bank of America in support of his loan modification, Mr. Richard attempted to contact NBAA to handle the issues cited in Bank of America's July 8, 2010 letter. A representative of NBAA told him to fax all of the required paperwork to Bank of America himself.
- 97. After submitting the paperwork, Mr. Richard called NBAA to ask if NBAA could follow up on the status of his application and to inquire into how he could retain the legal services that had been promised in the event his application was denied. NBAA did not return any of these calls and has not contacted Mr. Richard regarding the status of his loan modification since.
- 98. In February 2011, Mr. Richard called Bank of America to find out the status of his loan modification and discovered that his loan modification application had been denied for

reasons that were not disclosed to him. Bank of America informed him that he would have to refile his application in order to obtain a loan modification.

- 99. At the time these events took place, Samer Farraj was the president of NBAA and, upon information and belief, authorized the conduct engaged in by Defendant George Farraj.
- 100. Mr. Richard has suffered financial harm as a result of the payments that he made to NBAA, NBAA's failure to provide the services that were promised him and agreed to by him and NBAA, and NBAA's failure to obtain the guaranteed loan modification.

C. Emerge Defendants

- 101. Defendant Emerge and its owners, managers, and operators, including Defendants Larry Foster and Thomas Duck, have also injured numerous victims due to their unscrupulous loan modification scam tactics, including Plaintiff Shawna Fitch ("Ms. Fitch").
 - 102. Ms. Fitch met Larry Foster, an employee of Emerge, in October of 2009.
- 103. When she sought the services of Emerge, Ms. Fitch and her husband were on the brink of foreclosure on their home in Las Vegas, Nevada.
- 104. Larry Foster advertised Emerge's loan modification services, lauding that the company had a ninety percent success rate and that a loan modification would be obtained and completed within ninety days.
- 105. To utilize Emerge's services, Ms. Fitch was informed by Larry Foster that she would need to advance \$3,000 to the company. Ms. Fitch advanced the fee with a personal check.
- 106. Ms. Fitch signed a number of agreements with Emerge and Larry Foster, who was acting as Emerge's agent. The documents she executed contained personal and sensitive information about Ms. Fitch and her family.
- 107. Shortly after Ms. Fitch paid the advance fee, Mr. Foster disappeared from Emerge and, upon information and belief, never performed any work on behalf of Ms. Fitch. After she could no longer reach him through Emerge, Ms. Fitch was able to communicate with him via

electronic mail and requested a refund, but he refused to refund the money she paid for the loan modification.

- 108. Ms. Fitch also attempted to obtain reimbursement directly from Emerge but it claimed that Mr. Foster had been fired and refused to refund the money she had paid.
- 109. On October 21, 2009, at approximately the same time that Ms. Fitch lodged her complaints with Emerge, Emerge sent a communication to all of its clients describing the passage of Senate Bill 94, which prohibits the use of advance fees in obtaining loan modifications. In that communication, Emerge declared it will no longer perform any services for any of its clients, explaining that "we are . . . prohibited from working on files at this time without being in violation of this law."
 - 110. On information and belief, Emerge did not perform any services for Ms. Fitch.
- 111. Throughout the purported loan modification process, Ms. Fitch fully cooperated with Emerge, and performed all of her obligations under the written and oral instructions given by Emerge.
- 112. Ms. Fitch never received a loan modification through Emerge and never received a refund of the \$3,000.00 that she had paid to Emerge.
- 113. Thomas Duck is the president of Emerge and, upon information and belief, authorized the conduct engaged in by Mr. Foster.
- 114. As a result of the lack of services provided by Emerge, Ms. Fitch has suffered financial harm.

V. CLASS ALLEGATIONS

115. Pursuant to section 382 of the California Code of Civil Procedure, Plaintiffs bring this action on behalf of themselves and a similarly situated class defined as any individual who (1) entered into contracts with the Defendants for loan modification services; (2) paid advance fees for those loan modification services; (3) was not provided with the loan modification services promised; and (4) did not receive promised refunds from the Defendants. Excluded from the Class are the Defendants and their officers, affiliates, directors, members, employees,

shareholders, independent contractors, onsite managers and supervisors, offsite managers and supervisors, real estate agents and brokers, other agents however denominated, (collectively, "Defendants' Agents"), and the immediate family members of Defendants' Agents.

- 116. The proposed Class includes two Subclasses, the first comprising:
 All Class Members who negotiated primarily with the Defendants in Spanish, Chinese, Tagalog, Vietnamese, or Korean, but did not receive a translation of every term and condition of any agreement with the Defendants ("1632 Subclass").
- 117. The second Subclass comprises:

 All Class Members who were over the age of 65 at the time they entered into negotiations and agreements with the Defendants ("Elder Subclass").
- 118. Plaintiffs reserve the right under California Rules of Court, rule 3.765(b), to amend or modify the class description with greater specificity or division into subclasses or limitation to particular issues.
- 119. This action has been brought and may be maintained as a class action pursuant to Code of Civil Procedure, section 382 because there is a well-defined common interest of many persons, and it is impractical to bring them all before the Court.

A. Numerosity

120. The Class as defined is so numerous that joinder of all members would be unfeasible and impractical. The disposition of their claims through this class action will benefit both the parties and this Court. The size of the Class is unknown to Plaintiffs at this time; however, it is estimated that Class members will be in excess of one hundred (100) individuals. The quantity and identity of such membership is readily ascertainable via inspection of Defendants' records.

B. Common Questions Predominate

- 121. Common questions of law and fact exist as to all Class Members, and predominate over any questions that affect only individual members of the Class. The common questions of law and fact include, but are not limited to:
 - a. The degree to which each Defendant acted on behalf or as an agent of the other
 Defendants;
 - b. Defendants' practice with respect to processing loan modification payments from the victim Class;
 - c. Compensation arrangements made between the Defendants in exchange for referrals;
 - d. Contractual representations made to victims in the form contracts used by Defendants;
 - e. What Defendants publicly represented regarding the purported loan modification services (including, e.g., website, oral, print or radio advertising);
 - f. Whether Defendants' public representations regarding their purported loan modification services constitute deceptive and unfair acts;
 - g. To what extent Defendants acted on behalf of one another with respect to deceptive statements;
 - h. Defendants' pattern and practice with respect to failing to provide loan modification services; and
 - i. Additional common questions of law and fact that may develop as the litigation progresses.
- 122. Additional common questions of law and fact exist as to all 1632 Subclass Members, and predominate over any questions that affect only individual members of the 1632 Subclass. In addition to the common questions of law and fact identified above, these questions include, but are not limited to:

- a. Defendants' pattern and practice of negotiating with the 1632 Subclass Members in a language other than English, such as Spanish;
- b. Defendants' pattern and practice of providing English-language form contracts to the 1632 Subclass Members;
- c. Defendants' pattern and practice of failing to provide a complete translation of the English-language form contracts to the 1632 Subclass Members;
- d. Defendants' pattern and practice with respect to failing to provide loan modification services and communicating with the victims regarding loan modification options; and
- e. Additional common questions of law and fact that may develop as the litigation progresses.
- 123. Additional common questions of law and fact exist as to all Elder Subclass

 Members, and predominate over any questions that affect only individual members of the Elder

 Subclass. In addition to the common questions of law and fact identified above, these questions include, but are not limited to:
 - a. Defendants' express contractual promise to provide refunds to the Elder Subclass Members in the event that a loan modification could not be obtained;
 - b. Defendants' pattern and practice of failing to obtain loan modifications for the Elder Subclass Members;
 - c. Defendants' pattern and practice of failing to provide the contractual refund;
 - d. Defendants' pattern and practice with respect to providing loan modification services and communicating with the victims regarding loan modification options;
 and
 - e. Additional common questions of law and fact that may develop as the litigation progresses.

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124. The claims of Plaintiffs are typical of the claims of all members of the Class (and, if applicable, Subclasses) defined herein because all members of the Class (and, if applicable, Subclasses) sustained similar injuries and damages arising out of Defendants' common course of conduct in violation of law, which included taking money from, making promises to, and failing to perform the services they promised to provide to the Class; and the injuries and damages of all members of the Class (and, if applicable, Subclasses) were caused by Defendants' wrongful conduct in violation of law, as alleged herein.

D. Adequacy of Representation

125. Plaintiffs are adequate representatives of the Class and Subclasses defined herein, will fairly protect the interests of the members of the Class and Subclasses, have no interests antagonistic to the members of the Class and Subclasses, and will vigorously pursue this suit via attorneys who are competent, skilled, and experienced in litigating matters of this type. Class counsel is competent and experienced in litigating large class actions.

E. Superiority

126. The nature of this action and the nature of laws available to Plaintiffs make the use of the class action format a particularly efficient and appropriate procedure to afford relief to Plaintiffs for the wrongs alleged herein. Individual joinder of all Class Members is impractical. Class action treatment will permit a large number of similarly situated persons to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of effort and expense that numerous individual actions engender. Because the losses, injuries, and damages suffered by some of the individual Class Members are in almost all cases too small to support an independent lawsuit, the expenses and burden of individual litigation would make it extremely difficult or impossible for individual Class Members to redress wrongs done to them.

Defendants failed to perform the promised loan modification services; (ii) making false and/or deceptive representations to the public through numerous channels including oral representations, the Internet, radio, mass mailings and form contracts in a manner likely to mislead a reasonable consumer; (iii) violating Civil Code section 2945 et seq. by, among other things, requiring the payment of advance fees for commencement of services; (iv) violating Civil Code section 1632 by failing to deliver translations of the subject contracts or agreements in the language in which the contract or agreement was negotiated; and (v) violating Welfare and Institutions Code section 15610.30 by fraudulently taking, appropriating, secreting and retaining the property of an elder.

- 135. These acts and omissions constitute unlawful, unfair and/or deceptive business practices within the meaning of Section 17200.
- 136. As a result of the conduct described above, Plaintiffs and the Class Members have suffered and will suffer injury in fact, and have lost money and/or property that is subject to restitution.
- 137. Accordingly, the Class is entitled to equitable relief under Section 17200 in the form of restitution and injunctions and any other equitable relief permissible under Section 17200.

Third Cause of Action

Statutory Remedies Based on Failure to Translate (Cal. Civ. Code § 1632)

(By 1632 Subclass Against Defendants NBAA and Samer Farraj)

- 138. Plaintiffs incorporate all of the foregoing allegations in all previous paragraphs as though fully set forth herein.
- 139. Defendants were engaged in a trade or business and negotiated primarily in Spanish, Chinese, Tagalog, Vietnamese, or Korean, orally or in writing, with the 1632 Subclass Members in the course of entering into contracts that contained a statement of fees or charges, or authorized such negotiations. The 1632 Subclass Members entered into these contracts for the

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members.

146.

violation of Cal. Civil Code § 3345.

These actions, individually and collectively, are unfair and deceptive acts in

	154.	The services and items provided by Defendants to the Elder Subclass were of no
value (or were	of a value far less than the amount paid by the Elder Subclass. In addition,
Defen	dants' se	ervices were inconsistent with the representations made and required the Elder
Subcla	ss to inc	cur additional expense to remedy these errors.

- 155. In violation of the Elder Abuse and Dependent Adult Civil Protection Act, codified at Welfare & Institutions Code section 15600 *et seq.* (the "Elder Abuse Act"), Defendants fraudulently took, appropriated, secreted and retained the property of the Elder Subclass, who qualify as elders, to a wrongful use under the meaning of Welfare and Institutions Code Section 15610.30. Defendants engaged in such conduct either directly or by assisting others in such conduct.
- 156. In engaging in such conduct in violation of Welfare and Institutions Code Section 15610.30, Defendants intended to, and did, defraud the Elder Subclass within the meaning of Welfare and Institutions Code Section 15610.30.
- 157. As a direct and proximate result of Defendants' wrongful conduct, the Elder Sublass Members have been deprived of their property (money), have sustained related damages of loss of income on that money, and will incur additional expenses for attempting to correct the damage that Defendants have done.
- 158. In addition to all other remedies available under the law, the Elder Subclass is entitled to recover reasonable attorneys' fees and costs for financial abuse pursuant to Welfare and Institutions Code Section 15657.5.
- 159. Defendants' conduct was reckless, oppressive, fraudulent and malicious in the commission of the financial abuse and the Elder Subclass is entitled to recover damages for the sake of example and in order to punish Defendants for financial abuse pursuant to Welfare and Institutions Code Section 15657.5 and Civil Code section 3294.

Sixth Cause of Action

Fraud

(By All Members of the Class Against All Defendants)

COMPLAINT

- utilizing attorneys for the purposes of complying with Civil Code section 2945 et seq. while such attorneys do not actually perform any legal services for homeowners.
- 169. Unless and until so enjoined, the public, especially homeowners currently in debt or seeking loan modifications, will be irreparably injured in that they will continue to be subjected to the illegal and fraudulent conduct of Defendants as described above and will likely suffer similar financial damages as Plaintiffs have.
- 170. Plaintiffs have no adequate remedy at law to prevent or redress this illegal conduct.

VII. PRAYER FOR RELIEF

WHEREFORE, Plaintiffs and the Class Members respectfully pray for judgment against Defendants, and each of them, as follows:

- a. That the Court determine that this action may be maintained as a class action;
- b. A declaration that the Defendants have breached their agreements with the Class Members and Subclass Members;
- c. A declaration that the Defendants have engaged in unfair competition to the detriment of, and/or utilized unfair or deceptive practices with, the Class Members and Subclass Members;
- d. That Plaintiffs be appointed as the representatives of the Class and Subclasses;
- e. That the attorneys of record for Plaintiffs whose names appear in this Complaint be appointed as Class Counsel;
- f. For compensatory damages as proven at trial;
- g. For restitution to Plaintiffs and the Class and Subclasses of money or property wrongfully taken from them;
- h. For provisional remedies against Defendants, including a preliminary injunction prohibiting the Defendants from continuing their unlawful acts and unfair acts, or transferring the profits and ill-gotten gains of such acts;

- For permanent injunctions prohibiting the Defendants from engaging in the conduct set forth above;
- For an order of specific performance by the Defendants to honor the guaranty provisions of the form contracts at issue;
- k. For exemplary damages as permitted under the Civil Code or under any other statute or rule applicable to the claims set forth above;
- For treble damages as permitted by the Elder Abuse Act or under any other applicable law;
- m. For a constructive trust against all Defendants over the property wrongfully obtained by Defendants for the benefit of Plaintiffs and the Class and Subclasses, requiring any Defendant in possession of monies wrongfully taken from Plaintiffs and the Class and Subclasses to hold such monies for the benefit of, and distribute such monies to, Plaintiffs and the Class and Subclasses;
- n. For an accounting of the books and records of Defendants and all persons and entities acting in coordination with Defendants, to determine the amount due from Defendants to Plaintiffs and the Class and Subclasses and the location and source of all monies and property obtained by Defendants from Plaintiffs and the Class and Subclasses, including from persons providing funds to Defendants on behalf of Class and Subclasses Members;
- o. For reasonable attorneys' fees as permitted by the statute(s) set forth above, the parties' contracts (per Civ. Code, § 1717) and as permitted under Code of Civil Procedure, section 1021.5, or any other applicable legal provision;
- p. For costs of suit;
- For pre judgment interest at the legal rate; and

r. For any other injunctive and equitable relief the Court may deem proper. 1 VIII. JURY DEMAND 2 Plaintiffs and the Class Members hereby demand a trial by jury for all issues which may 3 be tried by a jury. 4 5 DORSEY & WHITNEY DATED: October 17, 2012 6 By: Kent J. Schmidt Lynnda McGlinn 7 Karen A. Morao 8 Sarah K. Shaholli Katherine J. Santon 9 LAWYERS' COMMITTEE FOR CIVIL 10 RIGHTS UNDER LAW Linda Mullenbach* 11 Eileen O'Connor* 1401 New York Avenue, NW 12 Suite 400 Washington, DC 20005 13 (202) 662-8600 14 Attorneys for Plaintiffs 15 *will seek pro hac vice admission 16 17 18 19 20 21 22 23 24 25 26 27 28 **COMPLAINT**